



The Prodigy Partner Opportunity



Prodigy

I.T. Learning Solution Providers

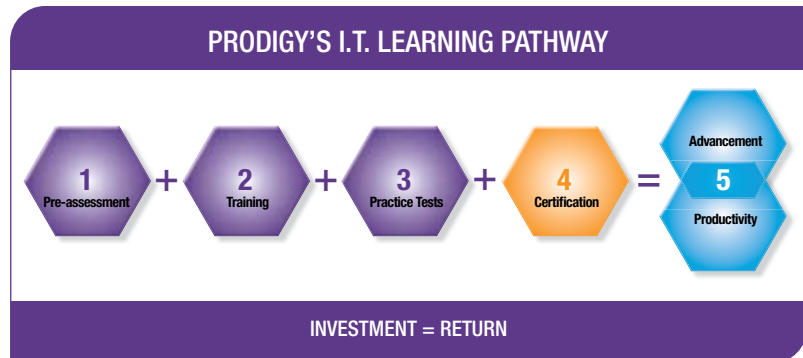


About Prodigy

Prodigy was established in September 2000 and currently has offices in Reading, England and Dublin, Ireland. The company offers a complete range of **'Information Technology (I.T.) Learning Solutions'** to its customers throughout the UK and Ireland. In simple terms, we provide products and tools that help people learn I.T.

All of our I.T. **'Learning Solutions'** are based on Prodigy's **'four key stages'** of how best to learn I.T. (see Prodigy's I.T. Learning Pathway). The types of products that we provide include a wide variety of Textbooks, Instructor Resources, Pre-Assessment and Practice Exam software and eLearning products. Our I.T. Learning Solutions cater for both Instructor Led Training (ILT) in the classroom and Self Paced study.

Prodigy's customers include large Multinationals, Government Departments, Private Commercial Training Providers, Universities, Further Education Colleges, Secondary Schools and the Non For Profit sector.



The Prodigy Partner Opportunity

As a **'Prodigy Partner'**, we can provide your organisation with **'I.T. Learning Solutions'** and **'Certification Programmes'** that will add significant value to your business and I.T. training. This brochure outlines the options and benefits of becoming a Prodigy Partner.

Platinum Learning Partner (PLP)

Exclusivity to the following Benefits

- Complete I.T. Training and Certification Solutions
 - 'Student Kits'- IC³, Adobe Certified Associate, MOS and MSBC
- Microsoft Business Certification (MSBC)
- Official Instructor Led Training courseware
- Instructor Resources for MOS and MSBC
- FREE Retakes with exams
- Dedicated Account Manager
- FREE Sales Training Course

Additional Benefits

- Onsite and Offsite training and testing facilities
- Preferential positioning on 'ATC Locator' on Prodigy Web Site
- Supply of Marketing Materials
- Weekly PLP eZine with latest News and Special Offers
- Platinum Learning Partner Plaque and Starter Kit
- Certiport Centre Status

Requirements

- Purchase a minimum of 100 Student Kits Per Annum
 - Minimum of 25 per quarter
 - Any combination of IC³, Adobe Certified Associate, MOS and MSBC
- Minimum Instructor requirements as per Programme Terms and Conditions
- 1 Qualified iQsystem Administrator
- Attended Sales Training Course
- Annual Membership fee of £350.00 / €500.00 plus VAT



Authorised Testing Centre (ATC)

Benefits

- Onsite and Offsite training and testing facilities for:
 - Internet and Computing Core Certification (IC³)
 - Microsoft Office Specialist (MOS)
 - Adobe Certified Associate
- Access to Prodigy's I.T. Learning Solutions
 - Books, Practice Exams, eLearning, etc.
- Listing on 'ATC Locator' on Prodigy Web Site
- Starter Kit on setup
- Regular eZines
- Certiport Centre Status

Requirements

- Minimum upload activity as per Programme Terms and Conditions
- Minimum Instructor requirements as per Programme Terms and Conditions
- 1 Qualified iQsystem Administrator
- Annual Membership fee of £170.00 / €250.00 plus VAT



Prodigy's Enterprise Solutions

A key element of Prodigy's business is providing '*bespoke*' solutions to large Enterprise Customers. We have a proven track record of providing I.T. Learning Solutions to suit the needs and demands of the Public and Private sector. If your organisation is tendering or being asked to deploy large training projects, our Enterprise Solutions could add significant value or help you win new business.

We can provide the following Enterprise Solutions for you and your client:

- Free consultation with your Prodigy Account Manager
- Bespoke I.T. Training Solutions
- Print Licensed Courseware
- Site Licensed eLearning
- Contracted Trainers
- Discounted certification exams based on volume
- Measurement tools to benchmark individuals
- Group Reporting and Skills Assessment
- Project Management Skills



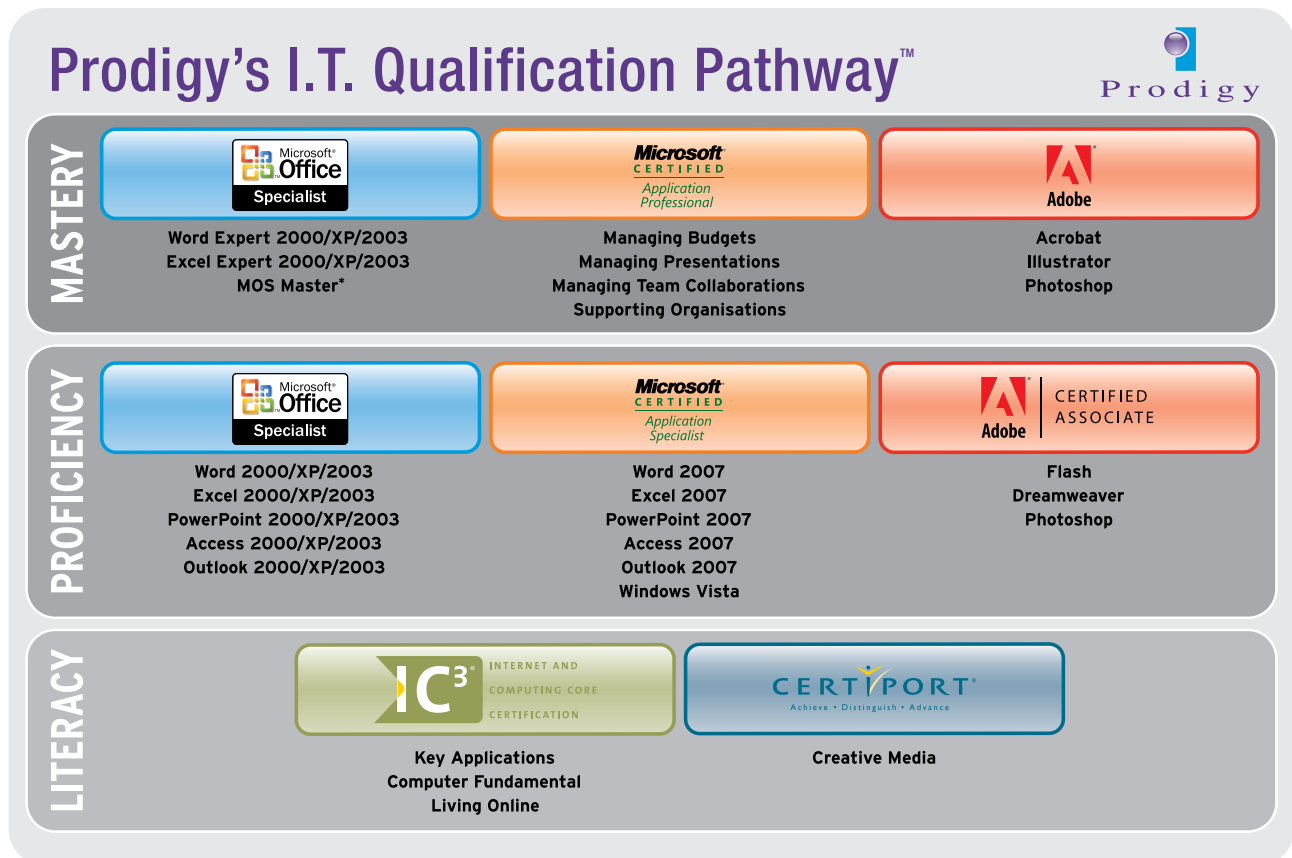


Certiport Solutions Provider

Certiport Inc. is the world's leader in standard's based certification solutions that enable personal and professional advancement through globally portable qualifications, see www.certiport.com for more details. Prodigy works directly with Certiport Inc. as a **"Certiport Solutions Provider"**.

As a Certiport Solutions Provider, Prodigy is responsible for managing the following Certification Programmes throughout the UK and Ireland:

- Internet and Computing Core Certification (IC³)
- Microsoft Office Specialist (MOS)
- Adobe Certified Associate
- Microsoft Business Certification (MSBC)



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For more Information please see contact details below:

PRODIGY UK

Website : www.prodigyuk.co.uk

E-mail : enquires@prodigyuk.co.uk

PRODIGY IRELAND

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E-mail : enquires@prodigy.ie



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